

Message Text

CONFIDENTIAL

PAGE 01 TEHRAN 09792 291351Z

22

ACTION SS-25

INFO OCT-01 ISO-00 SSO-00 /026 W
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R 291250Z SEP 76

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 9324

INFO AMEMBASSY LONDON

C O N F I D E N T I A L TEHRAN 9792

EXDIS

E.O.11652: GDS

TAGS: ENRG, MASS, IR, UK

SUBJ: ARMS FOR OIL BARTER

REF: (A) TEHRAN 9038, (B) TEHRAN 9139

1. SECDEF REPRESENTATIVE IN IRAN WAS TOLD THIS MORNING BY GENERAL TOUFANIAN, IRANIAN VICE MINISTER OF WAR FOR ARMAMENT, THAT CONTRACT FOR BARTER OF OIL FOR RAPIER MISSILES WOULD BE SIGNED TODAY BY MINISTER ANSARY AND AIR MARSHAL (RET.) STAPLETON, THE BAC RESIDENT MANAGER IN IRAN.

2. TOUFANIAN REPORTED THAT BARTER DEAL WILL HAVE A TOTAL VALUE EXCEEDING POUNDS 300 MILLION. HE ALSO SAID THAT THE DEAL INVOLVES A DEGREE OF CO-PRODUCTION IN IRAN BUT PROVIDED NO DETAILS.

3. EMBASSY IN ATTEMPTING TO OBTAIN ROUTINE CONFIRMATION FROM BRITISH EMBASSY WAS INFORMED BY THEIR DCM THAT NO DEAL WAS BEING SIGNED TODAY. SOURCE SAID THAT BAC FINANCIAL DIRECTOR IS NOW IN TEHRAN FOR DISCUSSIONS WITH ANSARY AND THAT A SHELL REPRESENTATIVE FROM LONDON WAS TALKING TO NIOC ABOUT OIL TRANSFER. ALTHOUGH BRITISH EMBASSY DOES NOT FORESEE ANY MAJOR PROBLEMS IN CONCLUDING DEAL, SERIOUS NEGOTIATIONS ARE NOT SCHEDULED TO BEGIN UNTIL OCTOBER 10. ACCORDING TO SOURCE, THERE ARE TO BE FOUR SEPARATE CONTRACTS INVOLVED IN DEAL AND THEY SHOULD BE SIGNED ABOUT OCTOBER

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20.

HELMS

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Message Attributes

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